Understanding Medicaid Managed Care in the School Based Services Environment

*Healthy Students, Promising Futures*
Learning Collaborative Meeting
December 4 – 5, 2017

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Agenda

- Fee For Service vs. Managed Care
- Why Managed Care?
- Managed Care, School Based Services and South Carolina
- Considerations: Providers, Claiming, and More
- What Does the Future Hold? Challenges and Opportunities
- Q & A
Fee for Service vs. Managed Care

**Traditional Fee For Service Model**
- health care approach in which particular services are paid for individually rather than provided as part of a comprehensive plan.

**Managed Care**
- health care approach where enrollees (patients) visit an approved set of health care providers (doctors, hospitals, etc.) and the cost of providing treatment is monitored by a managing company. The goal is to obtain better health care outcomes at lower costs.
States Contracted with Managed Care Organizations (MCOs) Providing Services To Medicaid Beneficiaries March 2017

Medicaid Managed Care by State

- States that have Contracts with MCOs (39 states including DC)
- States that have no current Medicaid MCO contracts
- NC has passed Medicaid managed care legislation, but is still in the implementation phase

Source: KFF Medicaid Managed Care Market Tracker
Why Managed Care?

- Cost Containment
- Capitation
- Provider/Network Management
Managed Care, School Based Services (SBS) and South Carolina

- Medicaid and managed care history in South Carolina

- SBS before vs. SBS now
  - Rehabilitative and Behavioral Health Services (RBHS)

- Why did South Carolina choose to move RBHS under managed care

- Future of SBS/managed care
Considerations: Provider

- Credentialing
- Contract Negotiations
- District or Provider level enrollment
- Network Capacity
- Network Availability
Considerations:

**Student/Member**

- Documenting Medical Necessity
- Requirements and timelines for Prior Authorization and Reauthorization
- Parental Consent
Considerations:

Claiming

- Multiple MCOs and systems
- Student/member identification
- Third Party Liability (TPL)
- State Share
What Does the Future Hold

- Expansion of Managed Care for Medicaid
- Managed Care for School Based Services
- Competing for a Piece of the Pie
Stakeholder Engagement

- Importance of State Level Relationships
- Identify State Specific Stakeholders
- Getting in at the Ground Level
- Educating Stakeholders
Question/Answer Session
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